

# FIN - SOLE SOURCE

Status  
MANAGER

**Requesting Department: \***  
UTILITIES

**Submitted By:**  
Gary Manning

**Date Created**  
03/19/2026

**Vendor Name:**  
HUDSON PUMP & EQUIPMENT

**Address:**  
3524 CRAFTSMAN LAKELAND, FL 33803

**E-mail:**  
SCHISHOLM@TENCARVA.COM

**Phone:**  
8639405711

**Price**  
\$127,489.00

**Account String \***  
400-36950-564101-36-70-535060-000-000

**Description**  
2 @ \$127,489 EACH GORMAN-RUPP PUMP PA4A60-4045T S5-ESP 4 X 4 INCH DIESEL ENGINE DRIVE

**1.) Uniqueness of vendor’s item/service. How is this vendor the only vendor uniquely qualified to provide the product or service:**

Hudson Pump & Equipment is the only authorized distributor for Gorman-Rupp wastewater equipment, parts, and repair. Gorman-Rupp pumps are installed in the municipal collection system as well as the municipal sewage lift stations and treatment plants. Also Gorman-Rupp portable diesel pumps are in use throughout the city.

**2.) Market Research. Describe other, similar sources or products available in the market, if any, and why they are not acceptable:**

Other brands of portable diesel pumps are available on the market, however, Utilities Water Reclamation has 23 and Stormwater has 3 of these units used for maintenance and lift station emergencies. Maintaining the same brand of equipment has proven to be cost-effective for Fleet by keeping a smaller spare parts inventory and providing standard operating and maintenance repair procedures to all. Utilities Water Reclamation and Stormwater have been pleased with the capabilities and reliability of the Gorman-Rupp pumps for over 20 years and depend on them during maintenance and emergencies situations.

**3.) Proposed Actions. Describe the actions the department will take to overcome the present barriers to competition for any future acquisition of this product or service:**

Given the essential nature of this equipment to the operations and its compatibility with the existing fleet of pumps, we request approval to proceed with this single source purchase from Hudson Pump & Equipment using the approved Resolution 299-25.

We will continue to research other brands of pumps for equipment capabilities to include factors such as cost, comparable specifications, and reliability to meet the needs of the City of Cape Coral.

## Attachments (2)

- FIN - ATTACHMENTS - SOLE SOURCE
- [- 2 @ \\$127,489 EACH GORMAN-RUPP PUMP PA4A60-4045T S5-ESP 4 X 4 INCH DIESEL ENGINE DRIVE](#)
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<b>Approval: Budget</b> Robin Burris		<b>Date</b> 3/19/2026 8:04:44 AM
<b>Approval: Procurement Buyer</b> Andrew Byrnes		<b>Date</b> 3/24/2026 10:52:38 AM
<b>Approval: Director</b> Jeff Pearson		<b>Date:</b> 03/24/202 6
<b>Approval: Procurement Manager</b> Wanda Roop	(not to exceed \$50,000.00)	<b>Date</b> 03/25/202 6
<b>Approval: City Manager</b> Connie Barron	(not to exceed \$100,000.00) without Council Approval	<b>Date</b> 04/10/202 6

### Procurement Staff

Procurement Staff Assigned	Council Agenda Date	Council Action	Resolution #
ABYRNES	10/22/2025	APPROVED	299-25
<b>Procurement Comments:</b> Resolution 299-25			<b>Purchase Order #</b>

Council authorization required if exceeding \$100,000.00